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| **<https://portal.iitb.ac.in/asc/Courses>**  **Running Courses in Shailesh J. Mehta School of Management** |

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| **Select Year**           **Semester** | | | | | | | |
| **Sr no.** | **Course Code** | **Course Name** | **Instructor Name** |  |  |  |  |
| 1 | [MG 401](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MG%20401) | Marketing Management | Arti D Kalro Dinesh Sharma |  |  |  |  |
| 2 | [MG 403](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MG%20403) | Accounting and Finance | Rohan Chinchwadkar Varadraj B. Bapat |  |  |  |  |
| 3 | [MGT801](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT801) | Introduction to Research Methods | Karuna Jain |  |  |  |  |
| 4 | [MNG802](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG802) | Statistics for Management Research | Indrajit Mukherjee |  |  |  |  |
| 5 | [MNG803](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG803) | Economics | Sarthak Gaurav |  |  |  |  |
| 6 | [SOM601](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM601) | Communication and Interpersonal Skill | Ashish Pandey |  |  |  |  |
| 7 | [SOM602](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM602) | Microeconomics | Trupti Mishra |  |  |  |  |
| 8 | [SOM603](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM603) | Fundamentals of Financial and Managerial Accounting | Varadraj B. Bapat |  |  |  |  |
| 9 | [SOM604](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM604) | Marketing Management - I | Arti D Kalro |  |  |  |  |
| 10 | [SOM605](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM605) | Statistical Methods | Usha Ananthakumar |  |  |  |  |
| 11 | [SOM606](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM606) | Corporate Finance - I | S.N.Rao |  |  |  |  |
| 12 | [SOM607](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM607) | Macroeconomics | Vinish Kathuria |  |  |  |  |
| 13 | [SOM608](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM608) | Decision Models in Management | Pankaj Dutta |  |  |  |  |
| 14 | [SOM609](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM609) | Information Systems | Sonar M Rajendra |  |  |  |  |
| 15 | [SOM610](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM610) | Marketing Management - II | Dinesh Sharma |  |  |  |  |
| 16 | [SOM611](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM611) | Operations Management  I | Gajendra Adil Indrajit Mukherjee |  |  |  |  |
| 17 | [SOM620](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM620) | Business and Sustainable Development | Trupti Mishra |  |  |  |  |
| 18 | [SOM622](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM622) | Strategic Marketing | Mayank Pareek |  |  |  |  |
| 19 | [SOM624](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM624) | Warehouse Operations | Gajendra Adil |  |  |  |  |
| 20 | [SOM625](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM625) | Summer Project Work | Pankaj Dutta |  |  |  |  |
| 21 | [SOM626](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM626) | Advanced Planning and Scheduling | Rahul Patil |  |  |  |  |
| 22 | [SOM631](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM631) | Game Theory for Business Decisions | Sarthak Gaurav |  |  |  |  |
| 23 | [SOM633](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM633) | Quality Management | Indrajit Mukherjee |  |  |  |  |
| 24 | [SOM634](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM634) | Purchasing and Supply Management | Atul Kanyalkar |  |  |  |  |
| 25 | [SOM637](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM637) | Project Management | Karuna Jain |  |  |  |  |
| 26 | [SOM642](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM642) | Business Forecasting | Pankaj Dutta |  |  |  |  |
| 27 | [SOM645](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM645) | Logistics and Supply Chain Management | T.T. Niranjan |  |  |  |  |
| 28 | [SOM650](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM650) | Mergers, Acquisitions and Business Valuation | S.N.Rao |  |  |  |  |
| 29 | [SOM651](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM651) | International Finance | S.V.D.Nageswara Rao |  |  |  |  |
| 30 | [SOM653](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM653) | Security Analysis and Portfolio Management | S.N.Rao |  |  |  |  |
| 31 | [SOM654](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM654) | Fixed Income Securities | Piyush Pandey |  |  |  |  |
| 32 | [SOM655](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM655) | Derivatives and Risk Management | Piyush Pandey |  |  |  |  |
| 33 | [SOM661](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM661) | Advertising and Media Management | Arti D Kalro |  |  |  |  |
| 34 | [SOM663](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM663) | Brand Management | Dinesh Sharma |  |  |  |  |
| 35 | [SOM671](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM671) | International Competitiveness | Kiran Kumar Momaya |  |  |  |  |
| 36 | [SOM677](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM677) | Management of Change | Ashish Pandey |  |  |  |  |
| 37 | [SOM689](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM689) | International Trade | Vinish Kathuria |  |  |  |  |
| 38 | [SOM690](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM690) | Software Project Management | Sonar M Rajendra |  |  |  |  |
| 39 | [SOM697](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM697) | Electronic Business Strategies and Implementation | Sonar M Rajendra |  |  |  |  |
| 40 | [SOM698](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM698) | Management of Banking and Financial Services | Piyush Pandey |  |  |  |  |
| 41 | [SOM703](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM703) | Sales and Distribution Management | Mayank Pareek |  |  |  |  |
| 42 | [SOM704](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM704) | Foundations of Private Equity and Venture Capital | Rohan Chinchwadkar |  |  |  |  |
| 43 | [SOM705](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM705) | Supply Chain Optimization | Rahul Patil |  |  |  |  |
| 44 | [SOM709](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM709) | International Business | Snehal Awate |  |  |  |  |
| 45 | [SOM710](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM710) | Economics of Development in India | Ashish Singh |  |  |  |  |
| 46 | [SOM742](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM742) | Large-Scale Optimization | Gajendra Adil |  |  |  |  |
| 47 | [SOM899](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM899) | Communication Skills | Varadraj B. Bapat |  |  |  |  |

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| **Courses which are part of bulletin for last 5 years in Shailesh J. Mehta School of Management** |

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| **Course Code** | **Course Name** |
| [IWE701](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=IWE701) | Strategic Management |
| [IWE702](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=IWE702) | Organizational Behavior and Design |
| [IWE703](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=IWE703) | Data Modeling and Decisions |
| [IWE704](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=IWE704) | Introduction to Financial Accounting |
| [IWE705](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=IWE705) | Marketing Management |
| [IWE706](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=IWE706) | Managerial Economics |
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| [MG 621](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MG%20621) | Strategic Management of Technology |
| [MG 625](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MG%20625) | Legal Aspects of Business |
| [MG 634](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MG%20634) | Project Management |
| [MG 635](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MG%20635) | Manufacturing Strategy |
| [MG 641](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MG%20641) | Purchasing and Supply Management |
| [MG 648](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MG%20648) | Marketing Research |
| [MG 651](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MG%20651) | Communication and Presentation Skills |
| [MG 652](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MG%20652) | Maintenance Management |
| [MG 654](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MG%20654) | Logistics and Supply Chain Management |
| [MG 655](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MG%20655) | Corporate Strategy |
| [MG 659](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MG%20659) | Management of World Class Manufacturing System |
| [MG 689](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MG%20689) | Large-Scale Optimization |
| [MGP601](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGP601) | Project Work |
| [MGP604](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGP604) | Summer Project Course |
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| [MGS601](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGS601) | Seminar |
| [MGS801](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGS801) | Credit Seminar |
| [MGS802](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGS802) | Seminar |
|  |  |
| [MGT601](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT601) | Self Awareness and Interpersonal Skills Lab |
| [MGT602](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT602) | Management of Human Resources |
| [MGT603](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT603) | Statistical Methods |
| [MGT604](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT604) | Financial Management -I |
| [MGT605](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT605) | Introduction to Marketing |
| [MGT606](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT606) | Operations Management-II |
| [MGT607](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT607) | Managerial Accounting & Control |
| [MGT608](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT608) | Management of Technology |
| [MGT609](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT609) | Managerial Economics |
| [MGT610](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT610) | Information Systems |
| [MGT611](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT611) | Organizational Behaviour |
| [MGT612](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT612) | Business Research Methods |
| [MGT613](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT613) | Communication Skills Lab |
| [MGT614](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT614) | International Business |
| [MGT615](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT615) | Marketing Management |
| [MGT616](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT616) | Financial Management -II |
| [MGT617](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT617) | Decision Models in Management |
| [MGT618](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT618) | Advanced Planning and Scheduling |
| [MGT619](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT619) | Economic Environment and Policy |
| [MGT620](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT620) | Business and Sustainable Development |
| [MGT621](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT621) | Operations Management 1 |
| [MGT622](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT622) | Corporate Strategy |
| [MGT623](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT623) | Quantitative Skills Lab |
| [MGT624](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT624) | Business Ethics |
| [MGT625](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT625) | Legal Aspects of Business |
| [MGT627](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT627) | Patterns of Enterprenuership |
| [MGT628](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT628) | Leadership and Vision |
| [MGT630](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT630) | Introduction to ERP |
| [MGT631](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT631) | Logistics and Supply Chain Management |
| [MGT632](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT632) | Lean Management |
| [MGT633](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT633) | Quality Management |
| [MGT634](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT634) | Purchasing and Supply Management |
| [MGT640](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT640) | Service Operations Management |
| [MGT647](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT647) | Innovation and Entreprenurship |
| [MGT650](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT650) | Mergers,Acquisitions and Business Valuation |
| [MGT651](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT651) | International Finance |
| [MGT652](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT652) | Indian Financial and Business Model |
| [MGT653](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT653) | Security Analysis and Portfolio Management |
| [MGT654](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT654) | Fixed Income Securities |
| [MGT655](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT655) | Derivatives and Risk Management |
| [MGT656](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT656) | Management Control Systems |
| [MGT661](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT661) | Advertising and Media Management |
| [MGT662](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT662) | Customer Relationship Management |
| [MGT663](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT663) | Brand Management |
| [MGT664](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT664) | Business to Business Marketing |
| [MGT665](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT665) | Consumer Behavior |
| [MGT668](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT668) | Services Marketing |
| [MGT670](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT670) | Management of New Ventures |
| [MGT671](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT671) | International Competitiveness |
| [MGT673](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT673) | Managerial Effectiveness Skills |
| [MGT677](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT677) | Management of Change |
| [MGT678](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT678) | Policy Responses to Climate Change |
| [MGT679](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT679) | Competitiveness for Sustainable Enterprise |
| [MGT680](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT680) | Managing Intellectual Property |
| [MGT681](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT681) | Historical and Contemporary Perspectives in International Business. |
| [MGT682](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT682) | Applied Industrial Organization |
| [MGT683](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT683) | Managing with New Business Models in a Knowledge Economy |
| [MGT686](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT686) | Strategic Transformation |
| [MGT689](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT689) | International Trade |
| [MGT690](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT690) | Software Project Management |
| [MGT691](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT691) | Intelligent Systems |
| [MGT693](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT693) | Information Technology Infrastructure Management |
| [MGT696](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT696) | Strategies for Growth |
| [MGT697](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT697) | Electronic Business Strategies and Implementation |
| [MGT701](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT701) | Online Marketing |
| [MGT703](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT703) | Sales and Distribution Management |
| [MGT742](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT742) | Large-Scale Optimization |
| [MGT783](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT783) | Experimental Design for Productivity and Quality Improvement |
| [MGT801](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT801) | Introduction to Research Methods |
| [MGT802](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT802) | Statistics for Management Researc |
| [MGT803](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT803) | Economics |
| [MGT804](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT804) | Qualitative Research Methodologies |
| [MGT805](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGT805) | Survey Research & Experimentation |
| [MGTP01](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGTP01) | Collaborative Practicum Stage -I |
| [MGTP02](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MGTP02) | Collaborative Practicum Stage -II |
|  |  |
| [MNG601](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG601) | Communication and Inter-Personal Skills |
| [MNG602](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG602) | Management of Human Resources |
| [MNG603](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG603) | Statistical Methods |
| [MNG604](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG604) | Corporate Finance - I |
| [MNG605](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG605) | Marketing Management - I |
| [MNG606](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG606) | Operations Management II |
| [MNG607](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG607) | Financial Reporting and Analysis |
| [MNG608](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG608) | Strategic Management of Technnology |
| [MNG609](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG609) | Microeconomics |
| [MNG610](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG610) | Information Systems |
| [MNG611](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG611) | Organization Behavior |
| [MNG614](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG614) | International Business |
| [MNG615](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG615) | Marketing Management -II |
| [MNG616](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG616) | Corporate Finance - II |
| [MNG617](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG617) | Decision Models in Management |
| [MNG619](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG619) | Macroeconomics |
| [MNG621](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG621) | Operations Management - I |
| [MNG622](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG622) | Corporate Strategy |
| [MNG623](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG623) | Legal Aspects of Business |
| [MNG624](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG624) | Business Ethics |
| [MNG625](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG625) | Cost Accounting and Control |
| [MNG629](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG629) | Technology Design and End To End Innovation -I |
| [MNG630](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG630) | Technology Design and End To End Innovation -II |
| [MNG637](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG637) | Project Management |
| [MNG639](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG639) | Technology Strategy Lab |
| [MNG744](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG744) | Multivariate Data Analysis |
| [MNG792](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG792) | Communication Skills -II |
| [MNG802](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG802) | Statistics for Management Research |
| [MNG803](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=MNG803) | Economics |
|  |  |
| [SOM601](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM601) | Communication and Interpersonal Skill |
| [SOM602](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM602) | Microeconomics |
| [SOM603](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM603) | Fundamentals of Financial and Managerial Accounting |
| [SOM604](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM604) | Marketing Management - I |
| [SOM605](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM605) | Statistical Methods |
| [SOM606](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM606) | Corporate Finance - I |
| [SOM607](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM607) | Macroeconomics |
| [SOM608](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM608) | Decision Models in Management |
| [SOM609](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM609) | Information Systems |
| [SOM610](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM610) | Marketing Management - II |
| [SOM611](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM611) | Operations Management – I |
| [SOM612](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM612) | Business Research Methods |
| [SOM613](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM613) | Corporate Finance - II |
| [SOM614](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM614) | Organization Behavior & Human Resources I |
| [SOM615](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM615) | Operations Management II |
| [SOM616](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM616) | Technology Management |
| [SOM617](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM617) | Corporate Strategy |
| [SOM618](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM618) | Organization Behavior & Human Resources II |
| [SOM619](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM619) | Corporate Governance and Business Ethics |
| [SOM620](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM620) | Business and Sustainable Development |
| [SOM621](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM621) | Legal Aspects of Business |
| [SOM625](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM625) | Summer Project Work |
| [SOM626](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM626) | Advanced Planning and Scheduling |
| [SOM627](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM627) | Patterns of Entrepreneurship |
| [SOM628](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM628) | Leadership and Vision |
| [SOM629](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM629) | Technology Design and End to End Innovation- I |
| [SOM630](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM630) | Technology Design and End to End Innovation- II |
| [SOM631](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM631) | Game Theory for Business Decisions |
| [SOM632](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM632) | Lean Management |
| [SOM633](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM633) | Quality Management |
| [SOM634](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM634) | Purchasing and Supply Management |
| [SOM635](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM635) | Operations Strategy |
| [SOM636](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM636) | Innovation Management |
| [SOM637](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM637) | Project Management |
| [SOM638](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM638) | Innovation and Sustainability Lab |
| [SOM639](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM639) | Technology Strategy Lab |
| [SOM640](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM640) | Service Operations Management |
| [SOM641](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM641) | Technology Forecasting and Assessment |
| [SOM642](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM642) | Business Forecasting |
| [SOM644](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM644) | Managerial Decision Making under Risk and Uncertainty |
| [SOM645](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM645) | Logistics and Supply Chain Management |
| [SOM646](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM646) | Business Dynamics Modeling and Simulation |
| [SOM647](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM647) | Innovation and Entrepreneurship |
| [SOM648](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM648) | Simulation of Business Systems |
| [SOM649](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM649) | Corporate Competitiveness |
| [SOM650](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM650) | Mergers, Acquisitions and Business Valuation |
| [SOM651](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM651) | International Finance |
| [SOM652](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM652) | Indian Financial and Business Model |
| [SOM653](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM653) | Security Analysis and Portfolio Management |
| [SOM654](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM654) | Fixed Income Securities |
| [SOM655](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM655) | Derivatives and Risk Management |
| [SOM656](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM656) | Management Control Systems |
| [SOM657](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM657) | Strategic Financial Management |
| [SOM661](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM661) | Advertising and Media Management |
| [SOM662](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM662) | Customer Relationship Management |
| [SOM663](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM663) | Brand Management |
| [SOM664](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM664) | Business to Business Marketing |
| [SOM665](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM665) | Consumer Behaviour |
| [SOM666](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM666) | Product Management |
| [SOM667](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM667) | Marketing Research |
| [SOM668](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM668) | Services Marketing |
| [SOM669](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM669) | International Marketing |
| [SOM670](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM670) | Management of New Ventures |
| [SOM671](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM671) | International Competitiveness |
| [SOM672](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM672) | Performance Evaluation and Management System |
| [SOM673](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM673) | Managerial Effectiveness Skills |
| [SOM674](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM674) | Environmental Management |
| [SOM675](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM675) | Organization Theory and Design |
| [SOM676](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM676) | Infrastructure Development and Financing |
| [SOM677](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM677) | Management of Change |
| [SOM678](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM678) | Policy Responses to Climate Change |
| [SOM679](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM679) | Competitiveness for Sustainable Enterprise |
| [SOM680](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM680) | Managing Intellectual Property |
| [SOM681](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM681) | Historical and Contemporary Perspectives in International Business |
| [SOM682](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM682) | Applied Industrial Organization |
| [SOM683](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM683) | Managing with New Business Models in a Knowledge Economy |
| [SOM684](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM684) | Aviation Business Strategies |
| [SOM685](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM685) | Managing International Business and Policy |
| [SOM686](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM686) | Strategic Transformation |
| [SOM687](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM687) | WTO and Indian Business |
| [SOM688](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM688) | Economics of Regulation |
| [SOM689](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM689) | International Trade |
| [SOM690](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM690) | Software Project Management |
| [SOM691](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM691) | Intelligent Systems |
| [SOM692](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM692) | Hospital Information System |
| [SOM693](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM693) | Information Technology Infrastructure Management |
| [SOM695](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM695) | Systems Analysis and Design |
| [SOM696](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM696) | Strategies for Growth |
| [SOM697](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM697) | Electronic Business Strategies and Implementation |
| [SOM701](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM701) | Online Marketing |
| [SOM702](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM702) | Design of Manufacturing Systems |
| [SOM703](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM703) | Sales and Distribution Management |
| [SOM705](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM705) | Supply Chain Optimization |
| [SOM706](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM706) | Business Entrepreneurship Development |
| [SOM707](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM707) | Behavioral Finance |
| [SOM716](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM716) | Economics of Firm Strategy |
| [SOM730](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM730) | Technology Acquisition, Transfer and Absorption |
| [SOM732](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM732) | High Tech Ventures: From Concept to Commercialization |
| [SOM734](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM734) | Science, Technology and Innovation policy |
| [SOM742](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM742) | Large-Scale Optimization |
| [SOM744](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM744) | Multivariate Data Analysis |
| [SOM899](https://portal.iitb.ac.in/asc/Courses/crsedetail.jsp?ccd=SOM899) | Communication Skills |